



Patrick Miller, CCIM

Principal

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PARTIAL CLIENT LIST

- » Pardee Homes
- » Lennar
- » EQR
- » EBS
- » Davidson Communities
- » American Property Enterprises
- » Altman Plants
- » Bank of America
- » Lincoln Properties
- » Shopoff Group
- » City of San Diego
- » Meritage
- » Avalon Bay
- » Pulte
- » K. Hovnanian
- » KB Home
- » Wells Fargo Bank
- » City Ventures
- » California Bank & Trust
- » D.R. Horton
- » Warmington Homes
- » Richmond American
- » DJM Capital Partners
- » Spanos Companies

Specializing in

LAND & INVESTMENT PROPERTIES

Southern California

PROFILE

Mr. Miller is a Founding Principal of Lee & Associates North San Diego County office. He specializes in the sale of land and investment properties. He has negotiated sales transactions totaling in excess of \$1.5 billion, and \$250 million in leases.

EXPERIENCE

43 YEARS FULL TIME REAL ESTATE EXPERIENCE

Lee & Associates, Partner | 2000 - Present

- Specializes in sales of investment properties and residential land.

GM Investment Properties , Co-Owner | 1999 - 2000

- Worked with developers/owners of income-producing investments and entitled and unentitled properties.
- Performed outside brokerage services for sales and marketing of single family residential and condominium developments.

KPM Investment Properties | 1985 - 1998

- Specialized in commercial and investment sales
- Co-developed luxury residential subdivisions including acquisition, entitlement, financing, construction and marketing.

H&M Development Co., Co-Founder/President | 1988 - 1995

- Formulated, placed and funded partnership syndications
- Specialized in residential and estate-lot subdivisions, entitled and built numerous residential subdivisions
- Obtained cost estimates, regulatory approvals and entitlements for clients
- Obtained bids per engineer specifications and all infrastructure and residential construction

Century 21 Harriman-Miller, Co-Owner/President | 1985 - 1996

- Developed and managed residential resale activities
- Directed and managed sales professionals and staff persons that provide marketing support, in-house escrow and mortgage services
- Budgeted, analyzed cash flow and completed performance reviews

PROFESSIONAL AFFILIATIONS

Fallbrook Board of Realtors (Past President)

1980

CCIM Designation

1970

California Real Estate Brokers License

NOTABLE TRANSACTIONS

LAND SALES AND LISTINGS:

- 180 Acres in Encinitas - Perkins Ranch
- \$2,500,000 | 245 Acres | Perris
- \$40,000,000 Ground Lease at Mission San Luis Rey
- \$7,650,000 | 24 Units | La Jolla
- \$7,700,000 | Beech St, block, San Diego Downtown



COMMERCIAL REAL ESTATE SERVICES

Lee & Associates - North San Diego County, Inc. | Your Local Market Experts | www.lee-associates.com